### **MARKETS**

(Continued From Third Page.)

(Continued From Third Page.)
at its height traders were taking profits or evening up accounts, and in the last hour these operations seemed to diminish the spirit of the buil leaders so that in the lase trading the market was heavy and sluggish. It was gonerally believed that a smaller number of traders than on provious Saturday's of the movement left the street with opening accounts.

The centre of activity shifted from the metal stocks, which had been most prominent on previous days of the week, to Reading. The stock was quickly bid up from 125 2-4 at, the opening to 128 1-4 to the accompaniment of furious trading. In Smolters, Copper, Union Pacific and Steel common gained while the trading was lively, but in most of the others in terest was so slack that the course of the market persuaded many that the spurt in Reading was designed to cover distribution in the general list. Reading has been used very often for this purpose, and the absence of news regarding it lent some weight to the traders' contention.

The Pillsbury-Washburn failure was

The Pillsbury-Washburn failure was considered of no direct market importance here, but in international banking houses it was felt that the failure might have some indirect effect on values because of its influence on Yandon sentiment.

waites because of its influence on London sentiment.

The corporation was an English concern, with its stock listed only on the London Stock Exchange, and traded in only in that market. That the failure was due to bad general business conditions instead of to speculation in wheat, as was first reported, was considered likely to convince Englishmen that the business improvement here has not been as great as they have been led to believe. A feeling that the market had gone up in advance of any business improvement of the near future had previously been noted in London. The failure, it was argued, would intensify this feeling.

Some important banking interests

Some important banking interests which are still builtsh on general consistions distrust some of the company which has come into the market in the past week, and are much more conservative than formerly in advices to their clients.

They do not believe that advertising tampaigs bring a substantial element into the rarket, but that whatever public interest is stimulated by them is represented by small and weakly margined accounts. In previous campaigns bulk of the business stimulated by the advertising, it is believed, has gone into the bucket shops. As far as the stock market is concerned, it is argued, it is better 10 have the accounts in bucket shops than in the market, for with a large number of such weak accounts a market becomes topheavy and vulnerable to bearish operations.

Fanciers of the Hill stocks still seem to prefer Northern Pacific to Great Northern, in the belief that the Burlington deal will be put through this year, and that an extra dividend will be declared on Northern Pacific. That stock has been bought on this theory ever since the panic, but though the extra dividend seems not nearer now than ever, the Hill following has by no means lost patience.

They console themselves with the reflection that Hill meions always ripen slowly, and insist that even without extra dividend prospects the stock.



### The Finer Your Cement the Less Your Concrete Costs

The cement that cheapens all concrete construction-houses, factories, garages sidewalks, etc.-because it will bind the most sand, yet makes a stronger concrete, is

## **EDISON** Portland Cement

uniform fineness, that works perfectly and

Binds 10% More Sand

Ask the dealer why and how or send direct to us for free books. Manufactured only by the Edison Portland Cement Company, St. James Building, New York City.

SOLD BY

BALDWIN & BROWN, Inc.

Building Materials, Terra Cotta Brick, Pipe, Etc.



The money situation was quite as increase of \$140,700 in the proportionate

The money situation was quite as easy at the end of the week as at the beginning as far as domestic rates were concerted. In the foreign exchange market there was a further shading of sterling bills, indicating that by both the sale of securities and the placing of financial bills abroad New York bankers are continuing to make exchange. It was predicted that a large number of the \$17,000,000 Atchison bonds would be placed abroad, for the bonds, like those sold this year by Pennsylvania, Union Pacific and Delaware and Hudson, are secured by first mortgage, and certain to find favor among foreign investors. Vork bankers are continuing to make exchange. It was predicted that a large number of the \$17,000,000 Atchison bonds would be placed abroad, for the bonds, like those sold this year by Pennsylvania, Union Pacific and Delaware and Hudson, are secured by first mortgage, and certain to find favor among foreign investors.

WEEK'S BANK STATEMENT SHOWS INCREASED HOLDINGS

The statement of clearing-house banks at the close of business to-day was 29.35.

The statement of clearing-house banks and trust companies of greater New York not members of the clearing-house shows that these for the clearing-house shows that the same for the clearing-house shows that these for the clearing-house shows that the same for the clearing-house shows that these for the clearing-house shows that the same for the clearing-house shows that these for the clearing-house shows that these for the clearing-house shows that the clearing-house shows the clearing-house

cash reserve as compared with last week The statement follows:

Loans, \$1,275,621,600; incréase, \$2,390,700. Deposits, \$1,368,516,500; incréase, \$3,115,200 Circulation, \$56,003,400; decrease, \$146,500.

## ..AUGUST COAL PRICES..

Wyoming Anthracite, \$6.50 per ton. New River Lump, \$4.50 per ton.

High Grade Splint Lump, \$4.00 per ton.

Only Splint Coal in Richmond under shelter. No dirt; no water; no snow. All prices subject to change without notice. We are dredgers of sharp sand for contract work, and distributors of "Superior" Portland Cement, on both of which we can make attractive prices.

Every barrel of "Superior" Portland Cement is inspected and tested by Messrs. Freehling and Robertson.

Stephen A. Ellison & Co., Inc., Phones 250 and 2914.

## Patterson's Tobaccos.



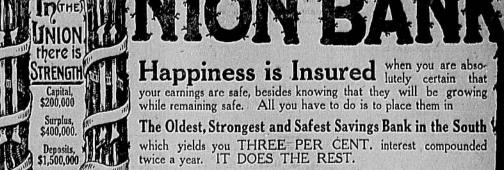
the natives have been reduced to peace-ful subjects. The country has now something like 2,500 miles of railroads, and in Southern Rhodesia alone there are more than 3,000 miles of wagon roads. In Matabeleland and Mashomare more than 3,000 miles of wagon roads. In Matabeleland and Mashomaland something like twenty-one million acres have been surveyed by the government, and in addition there is a large amount of land which has been surveyed by private owners. All along the railroad towns have sprung up in which are government offices, banks, churches, hotels, schools and public libraries. There is a fine hospital here at Bulawayo and others at Salishury, Umfall, Victoria and Gwelo. There are cyttage hospitals in other towns.

The postal service has been extended until it now reaches every part of the country, mails being sent by runners to the borders of Lake Tanganyika. In Southern Rhodesia there are seventeen money order offices, and during the past year something like a million and a half letters and post-cards were sent to other parts of South Africa, while a half million went over the seas. The post-office revenues last year were in the neighborhood of a hundred thousand dollars. Moreover, Southern Rhodesia has now post-office savings banks, and her deposits in them already exceed three hundred thousand dollars.

As to telegraphs, the rates are cheaper here than in the United States, and one can send messages to all the settled parts of the country. There are about ninety telegraph offices opened, and the telegraph were leave to all the settled parts of the country. There are about ninety telegraph offices opened, and the telegraph were leaved and dispatched, and the revenue from the telegraphs were received and dispatched, and the relievant from the future. It is excellent for a new country and one can send first the future in the future and country and one can take the future in the future and country and one can send the phones approximated \$150,000. As to the railroad service, I will speak about that in the future. It is excellent for a new country and one can send the country

and dispatched. And the relieve from the deep first and catalors, in make of pinds, An the narrial start state of the past of

Financial.



Life Insurance Co. of Virginia

Mr. J. T. LAWRENCE, HOME OFFICE, RICHMOND, VA.

Runabouts, Wagons and **Phaetons** 

To-day and To-morrow.

Ainslie Carriage Co.,

8-10-12 South Eighth Street. 3% INTEREST On Savings On Savings Accounts

UNION BANK OF RICHMOND, 1107 E. Main St., Richmond, Va.

PAID BY THE

# Bank of Richmond

9th and Main Streets.

Capital and Surplus, - - \$1,475,000.00

CAPITAL,

Liberal Accommodations Extended on Business Accounts We Pay 4% on Savings Deposits.

H. L. DENOON, President, S. E. WALTERS, Assistant Cashler.

## Virginia Trust Company

Accepts accounts and collections, and offers to its patrons all the advantages and facilities of a well-equipped financial institution. Pays interest on accounts by agreement.

Offers for sale, in blocks of \$1,000, notes bearing 6 per cent., secured by improved city real estate, and guaranteed as to principal and interest by this company. Correspondence solicited.

Surplus and Undivided Profits, \$150,000

J. W. SINTON, Cashler

Members N. Y. Stock Exchange, New York, 34 Pine Street. Chicago, First Nat'l Bank Bldg. Orders in STOCKS and BONDS executed on all exchanges. RITE to us for our BOND CIRCULAR and INCOME VALUES on STOCKS,

This bank is regularly examined by competent and disinterested.

save you.

Save and your savings will

We pay interest on same. Start an account with \$1.00.

Assets, \$1,600,000.00

**\$AVINGS BANK** OF RICHMOND

Safe -- Broad -- Old -- Reliable 1117 E. Main St. Richmond, Va.

## Bank of Commerce and Trusts

NINTH AND MAIN STREETS.

Capital, - \$200,000.00
Depository for the State of Virginia and City of Richmond.

Solicits accounts of individuals, firms and 3 per cont. interest allowed on savings accounts. Authorized by charter to act as Executor, Registrar, Guardian, Receiver, etc.

### The Bank of Jarratts JARRATT, VA.

Authorized Capital, \$25,000

Safe, Liberal, Courteous and Progressive.

Accounts from one dollar up solicited. We pay 4 per cent. on savings and time deposits.

OFFICERS-O. C. Wright, president R. E. Jarratt, vice-president; J. M. Brow r. cashler. DIRECTORS—O. C. Wright, R. E. Jarratt, R. W. Jordan, F. L. Pedneau, S. H. Short, J. H. Greatt, Joe D. Prince, G. T. Partrigt, L. M. Greath, C. M. Brown, J. E. Person,

E. A. BARBER. E. A. BARBER, JR. Phone 5321.

E. A. BARBER & CO.

Accounting, Auditing, Organizing, Systematizing, \$15 Mutual Building, RICHMOND, VA.

Farson. Son & Co. BANKERS. (Established 30 Years.)

WIRE your orders at our expense.

Massachusetts Mutual Life Insurance Company

Incorporated 1851.
C. R. RICHARDSON, General Agent, 405 Mutual Bldg., Richmond, Va. The Bank of Sussex and Surry

WAKEFIELD, VIRGINIA. (Established 1902.)

BRANCH BANKS: IVOR AND DENDRON 

P. D. Bain, president; Edward Rogers, Mcc-president; F. P. Pulley, vice-president; W. M. Savedge, cashier; F. B. Richardson, cashier at Ivor; E. M. Richardson, cashier at Dendron. Four Per Cent. Paid on Time Deposits

Branch, Cabell & Co., BANKERS,

Members New York Stock Exchange, New York Cotton Exchange and Chicago Heard of Trade a